



31 July 2013

To Whom It May Concern,

Reference

Parkwood Leisure PLC engaged with Enersol Flomar to install their Savastat boiler optimisation across the leisure centres that we manage on behalf of Nottingham City Council. They promised to deliver minimum savings of at least 10% across these leisure centres.

I can confirm that they have exceeded this promised result by a considerable amount. Throughout the whole process, they engaged proactively with our on site staff and worked continuously to improve the savings across the sites even when they had achieved their commitment to us. We were impressed with the diagnosis that they were able to give concerning the boiler performance across the sites and their "hands on" approach to after sales support, in particular, from the senior members of their company.

We commenced our relationship with Enersol Flomar in late 2010 and we continue to use their services today. In fact, they are assisting us with energy saving projects at this moment in time in another 7 of our larger leisure centres. With Enersol Flomar you get straight talking, proactive and timely after care and transparency. This can take time to get used to but we have found it very beneficial for the leisure centres that we manage.

I am happy to recommend Enersol Flomar to any organisation in need of their services. I am happy to be contacted to discuss any element of this letter.

Yours faithfully,

A J A Wadland
Commercial Director

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